Alibaba.com Gold Plus Supplier



Assessment Report

Presented to

Quanzhou Zehui Bag Co., Ltd.

泉州市泽汇箱包有限公司

Gold Supplier & Assessed Company					
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner				
Company Address	No. 8, Xiabu Road, Changtai Street, Nanhuan Road, Licheng				
Company Address	District, Quanzhou City, Fujian Province, China				
City / Country:	Quanzhou, China				
Consigner of Assessment:	Alibaba				
Gold Supplier Member ID:	zehuibag				
Gold Supplier Company Name:	Quanzhou Zehui Bag Co., Ltd.				
Contact Person:	Mr. Donny Wang				
Phone Number:	0086-15880977052, 0086-595-28587685				
Fax Number:	0086-595-28587675				
Email:	salesmanager@zehuibag.cn				
Website Address (URL):	http://zehuibag.en.alibaba.com				

Service Provided by Bureau Veritas Certification Report No.: 18728505_P+T







Report Number:	18728505_P+T	Assessment Type	Production & Trade Assessment
Date of Assessment:	18/Mar./2019	Report Date:	18/Mar./2019
Assessor's Name:	Jerry He	Validity Period:	19/Mar./2019 18/Mar./2020
Reviewed By:	Mark Wei	Online Verification:	www.bv-certification.com.cn

Important Notes:

Bureau Veritas Certification's Disclaimer:

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of Bureau Veritas Certification contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	AL.	All Rights Res	served			Page No:	2 of 21



Contents

Section 1: Company Over	view				5
1.1 Legal Validity					5
1.2 Company Building Info	ormation				5
Section 2: Human Resour	ces				6
2.1 Company Chart					6
2.2 Employee Headcount .					6
2.3 Management					6
Section 3: Current Export	Situation				7
Section 4: Export Busines	ss Capacity				8
4.1 Market Distribution (P	revious 12 Months)				8
•	,				
Section 5: Production Cap					
	pacity (Previous Year)				
	pacity (i revious rear)				
-					
5.4 Testing Machinery					9
5.5 Subcontractors					9
Section 6: Quality Assura	nce				10
6.1.1 Quality Management	System Certification				10
6.1.2 Product Certification	1				10
6.2 Testing Report					10
6.3 Quality Control Manag	jement				10
Section 7: Production Pro	_				
Section 8: R & D Capacity	<i>'</i>	•••••			13
8.1 Current Situation					13
Report No: 18728505_P+T	Report date: 18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIAL	All Rights Reserved			Page No:	3 of 21



	8.2 R&D Real Case Description	14
	8.3 Design Process	14
	8.4 Design Devices	15
S	ection 9: Company Development / Expansion Plans	. 16
S	ection 10: Production Flow	. 17
S	ection 11: Certification & Photos	. 18
S	ection 12: Company and Product Samples	. 19
S	ection 13: Competitive Advantages	. 21
	13.1 Product Group Capacity	
	13.2 Real Case for Lower MOQ & Lead Time	21
	13.3 Real Case for Large Contract & Lead Time	21
	13.4 Overseas After Sales Service Capacity	21
	13.5 After-sales service capacity	21

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	\L	All Rights Res	served			Page No:	4 of 21



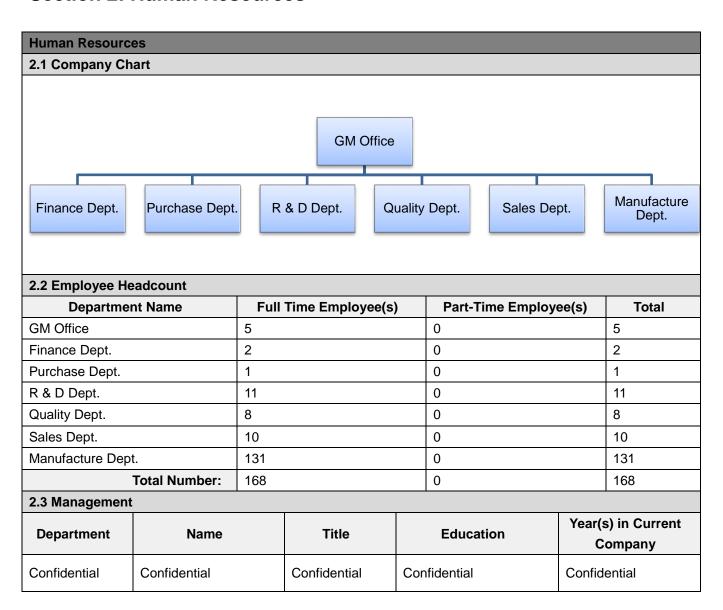
Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid	⊠ Yes □ No	Business License	9135050207322925
business license?	M res No	Number:	2G
Year Established:	17/Jul./2013	Validity Period:	17/Jul./2013
Teal Established.	17/3ul./2013		16/Jul./2033
Export Experience:	6 Years	Industry	6 Years
Export Experience.	o rears	Experience:	
Registered Address:	No. 8, Xiabu Road, Xiadian Con	nmunity, Changtai Stre	et, Licheng District,
Registered Address.	Quanzhou City, Fujian Province	, China	
Company Address:	No. 8, Xiabu Road, Changtai St	reet, Nanhuan Road, L	icheng District,
Company Address.	Quanzhou City, Fujian Province	, China	
Annual review conducted by		Reviewed By:	Quanzhou Industrial
the Industrial & Commercial			& Commercial
Bureau?			Bureau Licheng
Dureau:			Branch
Registered Capital:	RMB 1,000,000		
Corporate Representative:	Mr. Shanghai Zhang		
Industry:	Luggage, Bags & Cases		
Business Type:	☐ Manufacturer ☐Trading Co	• •	
	☐ Private Owner ☐ F	Public Company	☐ Joint Venture
Type of Ownership:		Nala Duan data nahin	C Other
Dec Late (October		Sole Proprietorship	Other
Products /Service:	Bags		
1.2 Company Building Informati	on		
Certification Type: Land Certification Rea	I Estate Certification ☐ Lease	e Agreement 🛛 🖂	actory Officer Claimed
Total Building Size: 10,000 m ²	Least	e Agreement 🖂 17	actory Officer Claimed
Number of Building(s): 2			
Office Size: 400 m ²			

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIAL		All Rights Res	served			Page No:	5 of 21



Section 2: Human Resources



Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIAL		All Rights Res	served			Page No:	6 of 21



Section 3: Current Export Situation

Cu	Current Export Situation							
Th	ere is/are10	foreign tra	a	ding emplo	oyee(s) in the	e company.		
	Working Experience	Headcount			epted Juage	Listening & Speaking	Reading & Writing	
	Over 30 Years	0		English		Yes	Yes	
	21-30Years	0	Ī	N/A		N/A	N/A	
	11-20 Years	0		N/A		N/A	N/A	
	6-10 Years	3		N/A		N/A	N/A	
	2-5 Years	2	Ī	N/A		N/A	N/A	
	Less than 2 years	5		N/A		N/A	N/A	
Do	es the company have a v	alid export license	?		☐ Yes	⊠ No		
Ex	port License Registration	No.:			N/A			
Tot	al Revenue (Previous Y	ear):			Confidential			
Tot	al Export Revenue (Previ	ous Year):			Confidential			
Es	timated Export Revenue (Current Year):			Confidential			
Tra	ade Agents Employed Ove	erseas:			☐ Yes ☐ No			
Ne	arest Port:				Xiamen Po	rt		
Ac	cepted Payment Terms				⊠ FOB	□ CIF	⊠EXW ⊠CFR	
Ac	cepted Payment Type:				∠ L/C∠ T/T∠ Credit Card∠ Cash∠ West Union∠ Money Gram∠ Paypal∠ Moneybooker			
Av	erage lead time from prod	luct order confirma	ati	on to proc	luction delive	ery (products exi	ting the factory):	
	Product C	Category			N	lum	Unit	
Ва	gs				35 Days			
Αv	erage Sampling Time							
Product Category			Lead Time					
Ва	gs				5 Days			
Th	e Shortest Sampling Time	9						
	Product C	Category				Shortest Lo	ead Time	
Ba	gs				3 Days			

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	\L	All Rights Res	served			Page No:	7 of 21



Section 4: Export Business Capacity

Export Business Capacity											
4.1 Market Distribution	4.1 Market Distribution (Previous 12 Months)										
Market		Main Product(s)	Rever	nue (USD)	Total Revenue (%)						
North America	Bags		Confid	lential	30						
South America	Bags		Confid	lential	30						
Eastern Europe	Bags		Confid	lential	15						
Southeast Asia	N/A		0		0						
Africa	N/A		0		0						
Oceania	N/A		0		0						
Mid East	Bags		Confid	lential	5						
Eastern Asia	N/A		0		0						
Western Europe	Bags		Confid	lential	10						
Central America	N/A		0		0						
Northern Europe	N/A		0		0						
Southern Europe	Bags		Confid	lential	10						
South Asia	N/A		0		0						
Domestic Market	N/A		0		0						
4.2 Main Clients											
Client Name		Main Product(s)		Total Revenue (%)							
Confidential Confidential		Confidential	lential		Confidential						

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	L	All Rights Res	served			Page No:	8 of 21



Section 5: Production Capacity

Production Capacity								
5.1 Annual Production (Capacity (P	revious Year)						
Confidential								
5.2 Production Capacity	/							
Product Name		Production	Line Capacity	y Act	Actual Units Produced (Previous Year)			
Bags		USD 1,000,00	0 Per Month	Cor	nfidential			
5.3 Production Machine	ry							
Machine Name	Brand	& Model No.	Quantity	Numl	ber of Year(s) Used	Condition		
Flatness Sewing Machine	GC6710	1	124	6		Acceptable		
High-head Sewing	111.040					A t - b l -		
Machine	LH-246	LH-246		6		Acceptable		
Lockstitch Bartacking	CCM 42	CSM-430GA		6		Acceptable		
Machine	CSIVI-43	CSIVI-430GA		0		Acceptable		
Pattern Sewing Machine	CSM-10	CSM-1010G		6		Acceptable		
Belt Weaving Machine	No Infor	No Information		6		Acceptable		
Transfer Printing Machine	Chentac)	1	6		Acceptable		
5.4 Testing Machinery								
Machine Name	Brand	& Model No.	Quantity	Numl	ber of Year(s) Used	Condition		
Tension Tester	SAIYU		1	6		Acceptable		
Trolley Age Tester	SAIYU		1	6		Acceptable		
Bags Shark & Impact	SAIYU		1	6		Acceptable		
Tester	SAITU		I	O		Acceptable		
Color Fastness Friction	SAIYU		1	6		Acceptable		
Meter	SAITO		ı	O		Acceptable		
Zipper Reciprocate	SAIYU		1	6		Acceptable		
Fatigue Tester		1			Acceptable			
5.5 Subcontractors								
Subcontractor Name	Product S	Subcontracted	Volume	Supplied	I Cooperation P	eriod (Years)		
N/A	N/A		N/A		N/A			

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	AL.	All Rights Res	served			Page No:	9 of 21



Section 6: Quality Assurance

Quality Assu	irance									
6.1.1 Quality	Mana	gement	System Ce	rtification						
Certificatio	n	Certif	ied By	Certificat	e No.		Business Scop	е	Validity Date	
N/A		N/A		N/A			N/A		N/A	
6.1.2 Produc	t Certi	fication								
Certificatio	n	Certif	ied By	Certificat	e No.		Product Name & Mo	del No.	Validity Date	
N/A		N/A		N/A			N/A		N/A	
6.2 Testing R	Report									
Certificatio	n	Certif	ied By	Certificat	e No.		Product Name & Mo	del No.	Validity Date	
N/A		N/A		N/A			N/A		N/A	
6.3 Quality C	ontrol	Manage	ement							
Item			Content				Observatio	ns /Comm	ents	
6.3.1 Is there quality control on all production lines?					ion	 ✓ Yes, all production lines have adequate quality control ✓ Yes, some production lines have adequate quality control ✓ No 				
6.3.2	6.3.2 Do the QA/QC inspectors work independently from the production line				ne?		Yes No			
6.3.3		does the ervisor re	QC/QA Ma port to?	nager		Mr. Shanghai Zhang (GM)				
6.3.4	How	many Q/	A/QC inspec	tors in tota	l?	6				
No. of Employ	vees in	Each P	roduction Li	ne:						
Product				ervisor		ı	No. of Operators	No. of	n-line QC/QA	
Workshop			4			110	-	6		
6.3.5 Average	Guara	antee Tir	no.					1		
0.0.0 / Werage		roduct C					Guaran	tee Time		
		N//						V/A		
636 The Lor	ngest G						•	4// 1		
6.3.6 The Longest Guarantee Time Product Category						Guarar	tee Time			
		N/A						I/A		
6.4 Supplier	Manag									
Item		-	Content				Observations	/Commen	ts	
6.4.1			pany have a		☐ Y 図 N	∕es √lo				

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	\L	All Rights Res	served			Page No:	10 of 21



Alibaba.com Gold Plus Supplier Assessment Report

Report No.: 18728505_P+T

0.40	Does the company have an	☐ Yes				
6.4.2	updated list of approved	⊠ No				
	suppliers? Has the company established and	Yes, with written standard procedures				
	implemented a standard	Yes, with written procedure but lack of consistent				
6.4.3	procedure for purchasing contract	standard				
	review and approval?	⊠ No				
	To the time of the terms	Yes, assessment reports are available for the previous 3				
		years				
	B #	Yes, assessment reports are available for the last 1-3				
6.4.4	Does the company keep its	years				
	supplier assessment reports?	Yes, assessment reports are available for the previous				
		12 months				
		⊠ No				
	Are the company's purchasing	Yes, the purchasing document includes all the				
	documents sufficient to ensure	information required				
6.4.5	product safety control and their	Yes, however the purchasing document includes				
	customers' requirements?	incomplete information ☑ No				
		Yes, with clear standard and written inspection records				
	Is there a procedure to conduct	Yes, with inspection records but no procedures				
6.4.6	random product inspections after	Yes, with procedures but no inspection records				
	final packaging?	 No, inspections are not necessary 				
6.5 After Sale	es Service					
Item	Content	Observations /Comments				
		Yes, with a standard feedback form and records				
	Is customer feedback, including					
6.5.1	Learniainte clearly recorded and	Yes, with a standard feedback form but no records				
	complaints, clearly recorded and maintained?	Yes, with a standard feedback form but no records Yes, with records but no standard feedback form				
	maintained?					
		Yes, with records but no standard feedback form				
652	maintained? Are there any clear procedures for	Yes, with records but no standard feedback form				
6.5.2	maintained?	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures				
6.5.2	maintained? Are there any clear procedures for	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No				
6.5.2	maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective active.	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes				
	maintained? Are there any clear procedures for handling customer complaints?	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No No Yes				
	maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective active.	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes No Yes Yes, with procedures to trace raw materials				
	maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be traced by lot identification to the	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No No Yes No Yes, with procedures to trace raw materials Yes, main raw material can be traced				
6.5.3	Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No No Yes No Yes, with procedures to trace raw materials Yes, main raw material can be traced				
6.5.3 6.5.4	Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be traced by lot identification to the appropriate raw material test reports	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No No Yes No Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced				
6.5.3	maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be traced by lot identification to the	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No No Yes No Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced No				
6.5.3 6.5.4 6.5.5	Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be traced by lot identification to the appropriate raw material test reports Is there a product alert and recall	Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No No Yes No Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced No Yes No Yes				



Section 7: Production Process Management

Quality	Control Management	
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	☐ Yes, very good☒ Yes, acceptable☐ No, needs improvement☐ No, very poor
7.2	Are the following items /documents provided at the appropriate location?	 ☐ No, very pool ☐ Work instructions ☐ Approved sample ☐ Product picture ☒ No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	 Yes, with clear written instructions and records Yes, with written instructions but no records Yes, with records but no written instructions No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	 Yes, with clear written instructions and records Yes, with written instructions but no records Yes, with records but no written instructions No
7.5	How are finished products inspected?	 ☑ 100% of products with detailed inspection ☐ Random inspection ☐ No inspection ☐ No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	☐ Yes, the units are separated and marked clearly☐ Yes, the units are separated but not marked clearly☐ No
7.7	How are finished products that failed inspection handled?	☒ Repaired and re-inspected☒ Thrown away☒ No inspection necessary

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	\L	All Rights Res	served			Page No:	12 of 21



Section 8: R & D Capacity

R&D Capacity										
8.1 Current Situa	tion									
There is/are		2 R&D e	ngine	er(s) in t	the con	npany.				
Education Leve	I	Headcount				Work Experience		Headcount		
Doctorate		0				Over 30 Years		0		
Post-Graduate		0				21-30 \	Years	0		
Graduate		0				11-20 Y	/ears	0		
Junior College		2				6-10 Ye	ears	2		
Technical School		0				2-5 Yea	ars	0		
High School		0			Less th	nan 2 years	0			
Patent Situation										
Patent No.		The Name of the	e Pat	ent		The Patent Type			Available Date	
N/A	N/A			N	/A			N/A		
Brand Situation										
Registration/ap		Brand Name	Fo	r Appro	val to	Use	Validity Date	Ref.		
plication No.		Brand Name		Go	ods		Validity Date		Nei.	
N/A	N,	/A	N/A				N/A	N/A	1	
The Average Tim	e Fo	or New Products La	auncl	hed						
j	Prod	luct Category			Lead Time					
		N/A			N/A					
The Shortest Tim	ne Fo	or A New Item Laui	nched	d						
	Prod	luct Category			Shortest Lead Time					
		N/A					N/A			
Does the company	y pro	ovide ODM service f	or oth	ners?	Ye No No					
Are there relevant	des	ign input/output, rev	/iew, a	and		_				
	ents	available for the as	sessi	ment						
company?										
Based on inspecti with adequate spe		are R & D employee zed equipment?	es equ	uipped	Ye No No					
If yes, please list all key equipment used:			Printer							
Do R& D employe designing new pro		se any specific soft ts?	ware	for	☐ Yes ☐ No					
If yes, please list t	he m	nain software used:			N/A					
Please list all certi R & D department		ions and/or qualifica	ations	of the	N/A					

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	\L	All Rights Res	served			Page No:	13 of 21



Has the company established standar procedures for new products?	rd design	☐ Yes, with clear w ☐ Yes, without writt ☐ No N/A	ritten instructions en instructions		
Have the designed products been into validated?	ernal verified or	Yes, with clear w Yes, only part wr Yes, without writt No N/A	itten records		
Have the designed products been tes third-party inspection body?	ted by a	☐ Yes, all designed products have been tested☐ Yes, only part of designed products have been tested☐ NoN/A			
Are the designed products confirmed customers?	by the	☐ Yes, all designed products have been confirmed ☐ Yes, part of designed products have been confirmed according to client's requirements ☐ No N/A			
Does the company has qualification reddesigners?	equirements for	 ☐ Yes, with written job description ☐ Yes, without written job description ☐ No, but at least two years design experience is needed ☐ No N/A 			
Are the designers' qualifications recog company?	gnized by the	☐ Yes, with written records ☐ Yes, without written records ☐ No N/A			
8.2 R&D Real Case Description					
Customer's Name		N/A			
Customer's Location		N/A			
Customer's Industry:		N/A			
Order's Requirement Description:		N/A			
8.3 Design Process					
Process 1	Pro	ocess 2	Process 3		
N/A		N/A N/A			
N/A		N/A	N/A		

Report No: 18728505_P+T	Report date: 18/Mar./2019	Assessed By J	erry He	
CONFIDENTIAL	All Rights Reserved		Page No:	14 of 21



N/A N/A N/A

8.4 Design Devices

Printer N/A N/A

N/A

N/A

Report No.: 18728505_P+T

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	AL.	All Rights Res	served			Page No:	15 of 21



Section 9: Company Development / Expansion Plans

Company D	Company Development / Expansion Plans						
Item	Company Development Action	Timeframe					
1	N/A	N/A					

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	\L	All Rights Res	served			Page No:	16 of 21



Section 10: Production Flow

Produ	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1		2		3	SERVICE CONTRACTOR OF THE PROPERTY OF THE PROP
	Raw Material		Weaving		Screen Printing
4		5		6	· · · · · · · · · · · · · · · · · · ·
	Transfer Printing		Sewing		Inspecting
7		8		9	N/A
	Packaging		Final Product		N/A

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	\L	All Rights Res	served			Page No:	17 of 21



Section 11: Certification & Photos

Certification & Photos Certification & Photos -- Business License, Organization Code Certificate, Tax Registration Certificate



Certification & Photos -- Permit for Opening Bank Account



Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	\L	All Rights Res	served			Page No:	18 of 21

Section 12: Company and Product Samples

Company and Product Samples

Company Gate



Office



Workshop



Workshop



Product Sample



Product Sample



Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	\L	All Rights Res	served			Page No:	19 of 21

Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



П	Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He			
	CONFIDENTIA	L	All Rights Res	served			Page No:	20 of 21	



Section 13: Competitive Advantages

13.1 Product Group Capacity				
13.1.1 Products Sold (Within12 I	Months)			
Products Name	Quantity		Revenue (USD)	
Bags	Confidential		Confidential	
13.1.2 Suppliers Cooperated Wit	h (Within12 Months)			
No. of cooperation suppliers (total)		N/A		
No. of suppliers (which cooperated	l over 2 times)	N/A		
No. of provinces which cooperation	n suppliers belong to	N/A		
Would the company like to provide	design solution	☐ Yes		
service for integration project?		☐ No		
		N/A		
If yes, these projects include		N/A		
Would the company like to provide	a total solution for	⊠ Yes		
purchasing?		☐ Part,		
		☐ No		
If yes, please describe it		Related sourcing		
13.1.3 Real Case Description:				
Customer Name		N/A		
Customer Country		N/A		
Customer Region		N/A		
Products Category		N/A		
Order Value (USD)		N/A		
Order Processing Process		N/A		
Customer's Feedback		N/A		
13.2 Real Case for Lower MOQ	& Lead Time			
Products Name	MOQ (Within 12	2 Months)	Lead Time	
Backpack	20 PCS		3 Days	
13.3 Real Case for Large Conti	act & Lead Time			
Products Name	Order (Within 1	2 Months)	Lead Time	
Bags	17,750 PCS		50 Days	
13.4 Overseas After Sales Serv	rice Capacity			
13.4.1 Average response time	N/A			
13.5 After-sales service capaci	ty			
Does the company accept small	⊠ Yes			
order?	☐ No			

-- End of Report --

Report No:	18728505_P+T	Report date:	18/Mar./2019	Assessed By	Jerry He		
CONFIDENTIA	AL.	All Rights Res	served			Page No:	21 of 21